

Retail Reseller News

POS & Auto ID Channel Developments & Opportunities

Week of February 11, 2008

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Certification “Checked” by Epson

Epson America (Long Beach, CA) has launched the Epson EP-Scan Certification Program and the Epson EP-Scan C1 Certification Program for its electronic check processing solutions. The two programs support the company’s new CaptureOne desktop scanner for back-office branch check capture and remote deposit capture, as well as the TM-J9000/J9100 scanner with integrated teller printer for teller check capture.

“Epson has teamed with the leading players in the payments market to provide customers with complete check electronification solutions,” commented Bud Weist, VP of Sales and Marketing, Epson System Device Group. “Our goal is to make it easier to implement the software solution of their choice with the most reliable desktop small document scanner available today.”

Both of the certification programs are open to all Epson Envision business partners, authorized distributors, as well as VARs who purchase Epson product through OEMs or distributors. To qualify, partners must demonstrate that check electronification solutions are a key component of their business plan and must also demonstrate established technical support, integration and quality-assurance capabilities. Partners must assign dedicated sales and technical staff to complete comprehensive training courses and actively support and pursue all financial and payments markets.

