

EPSON AMERICA, INC.

3840 Kilroy Airport Way  
Long Beach, California 90806-2469  
Phone: 562.981.3840P.O. Box 93012  
Long Beach, CA 90809-9941**FOR IMMEDIATE RELEASE****CONTACT:****Angela Diffly**  
**The Stephenz Group**  
**404-373-5564**  
**adiffly@stephenz.com****MAGRUDER'S SUPERMARKETS ROLLS OUT EPSON PRINTERS  
FOR CHECK AND ID IMAGING****Forward-Thinking Washington, DC Chain Rolls Out Advanced, Cost-Saving Technology**

**Long Beach, CA, March 1, 2005** –Today Epson, a leading supplier of value-added Point of Sale (POS) solutions, announced that Magruder's, Washington DC's only locally-owned supermarket chain, rolled out its TM-H6000II multifunction printer with TransScan™ digital check imaging and

ProofPlus™ ID scanning as part of the company's storewide POS system rollout. The chain completed the 60-unit Epson rollout in all nine stores November 2004, and plans to implement check and ID scanning this Summer 2005, after completing an NCR FastLane™ upgrade project.

Magruder's is one of Washington, DC's retailers whose liquor sales are not prohibited by Alcohol Beverage Control (ABC). In addition to selling liquor, wine and beer, the chain also offers popular check cashing services to its customers. With the Epson TM-H6000II with TransScan and ProofPlus, the retailer plans to image checks and ID cards to reduce its liability related to alcohol and tobacco sales, deter fraud, and streamline payroll and other check cashing services.

"Liquor sales and check cashing services are a large part of our business," said Glenn Gibson, CIO of Magruder's. "We plan to use the Epson printer to image checks and ID cards, lowering our overall liability, while speeding up transaction time for our customers. Lowering our costs allows us to be more competitive in our marketplace."

Epson's newly TransScan certified partner, OPENFIELD Solutions, was instrumental in providing sales and support for Epson's TM-H6000II with TransScan and ProofPlus. In addition, OPENFIELD rolled out its web-based POS software, StoreCentral.NET, to Magruder's. StoreCentral is a retail portal, which includes a sales and analysis engine providing anytime/anywhere access to near real-time store level transactions and data. "Magruder's has been a strong development partner for OPENFIELD over the past two years", said Don Gusse, OPENFIELD VP Sales & Marketing. "We are anxious to begin this new initiative, that will capitalize on Epson technologies".

### **About Magruder's**

Magruder's is Washington D.C.'s only locally owned supermarket chain. With ten stores, the chain offers quality grocers with affordable prices. Magruder's roots go back more than a century to Commodore John Magruder, who owned and operated two stores, one near the Chevy Chase Circle area and the other in Georgetown. These stores specialized in imported products for the cosmopolitan tastes of both Washingtonians and foreign dignitaries, while catering to the carriage trade with personalized service. Magruder's also has Wine & Spirit Shops located throughout the Washington D.C. area, including Chevy Chase Circle area of Northwest D.C., Gaithersburg/Rockville area of Montgomery County Maryland, and in all of the Northern Virginia locations.

### **About OPENFIELD Solutions**

OPENFIELD Solutions is the retail industry's premier independent developer and integrator of retail technology, including software, systems and services throughout North America as well as Aruba, Barbados, Trinidad and Jamaica. Its open architecture solutions enable powerful new technology to be applied in retail environments. The company's significant cross-platform capability and considerable POS application experience allow it to address in-store systems requirements, regardless of project size or scope. Shares of Systech Retail Systems dba OPENFIELD Solutions are traded on the Toronto Stock Exchange under the symbol (SYS). For more information see [www.openfieldsolutions.com](http://www.openfieldsolutions.com).

### **About Epson**

Epson offers an extensive array of POS printers and transaction terminals for the retail, hospitality, supermarket and banking markets. Founded in 1975, Epson America, Inc. is the U.S. affiliate of Japan-based Seiko Epson Corporation, a global manufacturer and supplier of high-quality technology products that meet customer demands for increased functionality, compactness, systems integration and energy efficiency. Epson America, Inc. is headquartered in Long Beach, California. For more information, please visit [www.pos.epson.com](http://www.pos.epson.com).

####

Epson is a registered trademark of Seiko Epson Corporation. TransScan and ProofPlus are trademarks of Epson America, Inc. All other trademarks and/or registered trademarks are property of their respective owners.